THE INFORMATION AND COMMUNICATIONS TECHNOLOGY AUTHORITY

KENYA DIGITAL ECONOMY ACCELERATION PROJECT ICTA-PROGRAM IMPLEMENTATION UNIT

Name of Assignment: Supply, Delivery, Installation and Commissioning of Wi-Fi Routers and Related Goods for 600 universities and TVETs
Lot 1: 97 Institutions
Lot 2: 50 Institutions
Lot 3: 60 Institutions
Lot 4: 99 Institutions
Lot 5: 47 Institutions
Lot 6: 53 Institutions
Lot 7: 96 Institutions
Lot 8: 98 Institutions
RFP Reference No.: KE-ICTA-570325-NC-RFP
Loan No./Credit No./Grant No.: IDA 7289-KE and 7290-KE
Country: Kenya
Date:29th October 2026

To: All Interested Bidders

CLARIFICATION FOR REQUEST FOR BIDS DOCUMENT THROUGH CLARIFICATION NO. 2

In accordance with Instructions to Bidders (ITB) 7, the Client has amended the issued RFB Document as shown below:

S/No	Section of Bidding Document	Clarification Request	ICTA's Response
1	12/24/48 Port Optical Distribution Frame (Fiber Patch Panel) & Accessories (LC adapters & pigtails)	Our cable entry/exit ports are 2 in and 2 out (4 ports in total). and supports single-fiber splicing only and does not support ribbon fiber splicing, is it acceptable?	Bidders must adhere to Section VII Table 4 (Items 1–3), requiring ODFs to support LC/UPC adapters fully populated with pigtails. Single-fiber splicing capability is acceptable provided all required fiber cores are terminated as per institution design and TIA/EIA-568 standards.
	SM Fiber Patch Cord 1M	whether LSZH jacket need to meet with IEC standard?	Yes. Single-Mode Fiber Patch Cords with Low-Smoke Zero-Halogen (LSZH) flame-retardant jackets must comply with ITU-T G.652D and relevant IEC flame-retardant/smoke-emission standards as specified in Section VII Table 4 Item 6.
3	Supply of ADSS OFC 12/24/48 Core	1. Why is it considered suitable for underground installation instead of aerial installation? 2. For a 48-core cable with 4 tubes and 6 fibers per tube, there must be something wrong with the structure. It should normally be 12 fibers per tube × 4 tubes. 3. the tensile strength of 890N seems too low. With such a large cable diameter, 14.3mm can only be possible for a double-armored and double-sheathed cable. For a normal single-sheathed A cable, the diameter should usually be ≤11mm. 4. Could the aqua green outer sheath with red stripe be changed to a black outer sheath with red stripe? The reason is that the black sheath provides better UV resistance than the aqua green	1. ADSS cable is specified for aerial/overhead pole installations (Section VII Table 4 Item 8). Underground installations shall utilize Underground OFC (Section VII Table 4 Item 9/10). 2. Tube construction shall meet standard manufacturing specs (either 6 or 12 fibers per tube is okay) total core count is mandatory minimum. 3. Cable specifications in Section VII Table 4 represent minimum performance baselines. Bidders may propose equivalent or superior ADSS cables. 4. Adhere to the set standard of aqua green , outer sheath with red stripe as per ICTA standards (ICTA.2.001.2021).

		sheath, which is more suitable for outdoor applications.	
4	Supply of underground OFC 12/24/48 Core	1. Please provide the cable specifications and cable structures for the 12-core, 24-core, and 48-core optical fiber cables. 2. Could the aqua green outer sheath with red stripe be changed to a black outer sheath with red stripe? The reason is that the black sheath provides better UV resistance than the aqua green sheath, which is more suitable for outdoor applications.	1. Full technical specifications for underground optical fiber cables are detailed in Section VII Table 4 Items 9 & 10 . 2. Adhere to the set standard of aqua green , outer sheath with red stripe per ICTA standards (ICTA.2.001.2021).
5		We would like to bid for lot 2 and lot 8 for the above named tender for Supply, Delivery, Installation and Commissioning of Wi-Fi Routers and Related Goods for 600 Universities and TVETs (Lot 1: 97 No., Lot 2: 50 No. , Lot 3: 60 No., Lot 4: 99 No., Lot 5: 47 No., Lot 6: 53 No., Lot 7: 96 No. and Lot 8: 98 No.), thus we are requesting for the sites and the Bill Of Quantities for the 2 lots because they are not in the document	Site lists, survey uploads, design drawings, and site BOMs for all lots are uploaded in the repository Upload folder
6	Section II - Proposal Data Sheet ITT 17.5(a), 17.6 - Page No 51 ITT 1.1 Page 47	The list of the counties which covers the North rift and the number of institutions detailed in the Survey uploads are as below: 1. Turkana- 4 Institutions 2. West Pokot- 2 Institutions 3. Nandi- 8 Institutions 4. Uasin Gishu- 6 Institutions 5. Trans Nzoia-5 Institutions- 6. Elgeyo Marakwet-4 Institutions 7. Baringo-16 Institutions	The upload folder has been updated with all number of institutions designs and BOM

		8. Samburu -4 Institutions The total of the above institutions under North Rift is 49 only . **Kindly provide the survey uploads and BOM for the balance 50 institutions.**	
7	Section II - Proposal Data Sheet ITT 17.5(a), 17.6 - Page No 51 ITT 1.1 Page 47	The below institutions survey has not been uploaded. 1. Trans Nzoia County- Bill of material for Kiminini TVC has not been provided. 2. Baringo County - Bill of Material for Kipkuyang VTC has not been provided. **Kindly provide the BOM for the above mentioned institutions.**	The repository Upload folder has been updated with all number of institutions designs and BOM
8	Section II - Proposal Data Sheet ITT 17.5(a), 17.6 - Page No 51 ITT 1.1 Page 47	The below institutions survey/Bill of material has not been uploaded. 1. Trans Nyeri County-Bill of material for Mathenge TVC has not been provided. **Kindly provide the BOM for the above mentioned institutions.**	The repository Upload folder has been updated with all number of institutions designs and BOM
9	General	Our final proposal shall be based on the inputs/clarifications of the above queries. Hence we would request to kindly provide another 2 weeks extension for the submission deadline so that we are able to finalize our proposal based on the same.	The proposal submission deadline is fixed as Friday, 6th November 2026 at 10:00 AM EAT as specified in Section II (PDS ITP 23.1). Any extension if considered will communicated via an official Addendum.

10		Please clarify on the **quantities** of the network devices.	Device quantities per institution are specified in the individual institution BOMs in the upload repository.
11	**A. TECHNICAL SPECIFICATIONS AND EQUIPMENT QUANTITIES**	**1. Discrepancy in Structured Cabling Specifications — Category 6 versus Category 6A** **RFP Reference:** Section VII, Technical Requirements, pages 160–164. **Affected Source Documents:** • Mombasa County: 01-Kenya Coast National Polytechnic BOM.pdf, page 1; corresponding Design.pdf, page 1. • Kwale County: 02-Banga Vocational Training College BOM.pdf, pages 1–2. • Migori County: 44-URIRI TVC BOM.pdf, pages 1–2. **Observation:** The RFP specifies Category 6A U/UTP indoor cabling and Category 6A F/UTP outdoor cabling, including Category 6A-compatible patch panels and accessories. However, the site-specific BOMs indicate Category 6 UTP cables, patch cords and patch panels. At Kenya Coast National Polytechnic, the design drawing legend identifies Category 6A cabling, whereas the corresponding BOM specifies Category 6.	Bidders MUST strictly price Category 6A U/UTP indoor cabling and Category 6A F/UTP outdoor cabling along with Cat 6A keystone modules, patch panels, and patch cords in accordance with Section VII Table 3 (Items 3–9). Section VII specifications supersede BOM items naming

		Clarification Requested: Kindly confirm whether bidders should price Category 6A cabling and all associated Category 6A-compatible accessories in accordance with the RFP, notwithstanding the Category 6 specifications in the site BOMs. If so, kindly confirm whether revised BOMs will be issued.	
12	**2. Discrepancy in Indoor and Outdoor Access**	**Point Quantities — Uriri TVC, Migori County** **RFP Reference:** Section VII, pages 154–156. **Affected Source Documents:** • 44. MIGORI/BOMs/44-URIRI TVC BOM.pdf, page 1, items 2.1 and 2.5. 44. MIGORI/DESIGNs/44-URIRI TVC Design.pdf, page 3. **Observation:** The BOM specifies 19 indoor access points and 8 outdoor access points, totaling 27 APs. However, the corresponding ground-floor and first-floor design identifies 8 indoor access points and 2 outdoor access points, totaling 10 APs. **Clarification Requested:** Kindly confirm whether the bidder should price the 27 APs indicated in the BOM or the 10 APs indicated in the design drawing. Please provide the	Bidders shall price the quantities stated in the official site Bill of Materials (BOM). Where Designs and BOMs have discrepancy, the BOM takes precedence.

		approved AP quantities and corresponding updated design for this institution.	
13	**3. Missing Core Switch and Optical**	**Distribution Frame Quantities — Kenya Coast National Polytechnic** **RFP Reference:** Section VII, pages 151–154 and 165–166. **Affected Source Documents:** • 01. Mombasa/BOMs/01-Kenya Coast National Polytechnic BOM.pdf, pages 1–2, items 2.2 and 5.11. 1. Mombasa/Designs/01-Kenya Coast National Polytechnic Design.pdf, page 6. **Observation:** The physical rack topology drawing indicates an L3 core switch and a 48-port optical distribution frame (ODF). However, the corresponding BOM assigns a quantity of zero to both the L3 core switch and the 48-core ODF. **Clarification Requested:** Kindly confirm whether these components represent existing equipment to be reused or new equipment to be supplied under the tender. Where new equipment is required, kindly provide revised BOM quantities.	Missing BOM quantity, this has been updated in the repository Folder

14	**4. Inconsistency in Network Cabinet Sizes — Banga VTC, Kwale County**	**RFP Reference:** Section VII, Network Cabinet Specifications, page 188. **Affected Source Documents:** • 02. Kwale/BOMs/02-Banga Vocationa Training College BOM.pdf, page 2. 2. Kwale/Designs/02-BANGA VOCATIONAL TRAINING COLLEGE DESIGN.pdf, page 2. **Observation:** The design drawing specifies a 12U wall-mounted IP65 cabinet, while the BOM specifies a 15U IP65 wall-mounted cabinet. The RFP provides specifications for 15U and 22U network cabinets. **Clarification Requested:** Kindly confirm the cabinet size to be considered for pricing and installation, and whether the 15U and 22U RFP specifications supersede different cabinet sizes appearing in the site designs.	Bidders shall supply network cabinets complying with RFP Section VII Table 3 specifications (15U or 22U 19-inch cabinets). The 15U floor-standing/wall-mounted cabinet specified in the site BOM shall be supplied.
15	**Optical Distribution Frame Shown in Design but Not Quantified — Banga VTC**	**Affected Source Documents:** • Banga VTC Design.pdf, page 2. • Banga VTC BOM.pdf, page 2, Accessories section. **Observation:** The rack design identifies a 24-port ODF, whereas the corresponding BOM	Missing BOM quantity, this has been updated in the repository Folder

		includes an ODF 24-core line item without a numerical quantity. **Clarification Requested:** Kindly confirm whether the 24-core ODF should be included in the supply and installation scope and provide the required quantity.	
16	**Discrepancy in Copper Termination and Patch Panel Capacity — Kenya Coast National Polytechnic**	**Affected Source Document:** 01-Kenya Coast National Polytechnic BOM.pdf, pages 1–2. **Observation:** The BOM specifies 64 indoor APs, 32 outdoor APs and 96 CAT6 cable terminations, but only one 48-port patch panel. No 24-port patch panel quantity is allocated. **Clarification Requested:** Kindly confirm whether bidders should provide additional patch panels and accessories sufficient for the indicated cable terminations, or whether part of the termination infrastructure already exists. Please provide the approved patching and distribution topology.	Missing BOM quantity, this has been updated in the repository Folder
17	**Discrepancy Between Optical Fibre Supply and Installation Quantities**	**RFP Reference:** Section VII, Fibre Optic Cabling Requirements, pages 166–170. **Affected Source Documents:**	Missing BOM quantity, this has been updated in the repository Folder

		• 01-Mvita VTC BOM.pdf, page 1, items 1.3 and 1.5. • 01-Kenya Coast National Polytechnic BOM.pdf, page 1, items 1.3 and 1.5. **Observation:** • Mvita VTC specifies 0 metres for the supply of underground 24-core OFC but 1,500 metres for its installation. • Kenya Coast National Polytechnic specifies 0 metres for the supply of underground 24-core OFC but 1,000 metres for its installation. **Clarification Requested:** Kindly confirm whether optical fibre materials will be supplied by ICT Authority or another party, or whether bidders should include the corresponding supply quantities despite their omission from the BOM. Kindly clarify whether this interpretation applies to all similarly affected institutions	
18	**Fibre Core Count and Optical Interface Specifications**	**RFP Reference:** Section VII, pages 165–170. **Affected Source Documents:** Banga VTC, Mvita VTC, Uriri TVC and Kenya Coast National Polytechnic BOMs, under Fibre and Accessories.	Bidders shall strictly comply with Section VII Table 4 specifications, supplying Single-Mode (SM) ITU-T G.652D optical fiber, LC/UPC interface ODFs/patch cords, and 10G SFP+ single-mode transceivers (1310nm/10km).

		Observation: The site BOMs generally identify 24-core fibre cables and include SC-SC multimode fibre patch cords, alongside transceivers described as "SFP+ Multi Mode, 1310nm, 1G." The RFP provides requirements for 12/24/48-core fibre arrangements, includes a 48-fibre ADSS specification, and specifies LC/UPC interfaces for the relevant ODFs. **Clarification Requested:** Kindly confirm the applicable fibre core count for each site, the approved fibre type and optical interface standards, as well as the required transceiver speeds, wavelengths and transmission distances. Please clarify whether bidders should retain the accessories listed in the site BOMs or substitute fully compatible components meeting the RFP requirements.	24-Core Fiber applies in this BOM.
19	**Wireless LAN Controller Quantities and Management Architecture**	**RFP Reference:** Section VII, pages 156–158; PDS ITP 13.4, page 51. **Affected Source Documents:** • Banga VTC BOM.pdf, page 1; Design.pdf, page 5. • Uriri TVC BOM.pdf, page 1.	Bidders may propose physical, virtual, cloud-managed, or distributed WLAN management architectures as long as they are meeting Section VII Table 1 Item 6 & PDS ITP 13.4. All software licenses MUST be perpetual without recurring subscription fees. The BOM quantities for the Items have been corrected.

		• Kenya Coast National Polytechnic BOM.pdf, page 1. **Observation:** Some BOMs contain WLAN controller line items without numerical quantities, while others specify dedicated controller equipment. The Banga VTC design illustrates a leader/master AP or cloud controller architecture. The RFP permits compliant physical, virtual, cloud-managed and distributed management architectures. **Clarification Requested:** Kindly confirm whether WLAN management should be implemented per institution, per lot or through a shared centralized solution. Please also confirm the applicable controller quantities, licensing requirements, redundancy, management capacity and treatment of cloud-based subscription costs.	
20	**B. CONNECTIVITY, INSTALLATION AND MAINTENANCE SCOPE**	**10. Inclusion of Low Earth Orbit Satellite Internet Connectivity** **RFP Reference:** PDS ITP 17.2, page 52. **Affected Source Documents:** • Banga VTC BOM.pdf, page 2, item under Services.	Per PDS ITP 17.2, bidders MUST NOT propose recurrent-cost items or ISP service subscriptions. Scope is strictly for campus Wi-Fi infrastructure, active equipment, fiber cabling, and 3-year OEM warranty/support as defined in Section VII. The Error in BOM have been corrected.

		• Uriri TVC BOM.pdf, page 2, item 6.2. • Kenya Coast National Polytechnic BOM.pdf, page 2, item 6.2. **Observation:** The site BOMs contain provisions for Low Earth Orbit satellite internet connectivity, including a 6 TB monthly data allowance for three years at Banga VTC. However, corresponding quantities differ or remain unfilled at other institutions. Furthermore, PDS ITP 17.2 states that bidders should not propose recurrent-cost items, while the RFP does not separately define the satellite connectivity service. **Clarification Requested:** Kindly confirm whether the supply of satellite terminals and provision of satellite internet services form part of the tender scope. If included, please provide the approved service specifications, bandwidth/data allowances, duration, quantities and applicable pricing schedule.	
21	**Existing Connectivity and Proposed 6 km Fibre Extension — Uriri TVC**	**Affected Source Documents:** • 44-URIRI TVC Design.pdf, pages 2 and 4. • 44-URIRI TVC BOM.pdf, page 1.	Off-campus 6 km fiber extensions are outside the scope of this tender. Scope is limited to inside-campus Wi-Fi LAN distribution and last-mile connectivity within institution boundaries as quantified in the site BOM. The BOM error has been corrected.

		Observation: The design identifies existing connectivity under DSH Phase Two by KPLC and indicates a future 6 km, 24-core overhead fibre uplink. However, the BOM does not provide numerical supply or installation quantities corresponding to this proposed extension. **Clarification Requested:** Kindly confirm whether the 6 km fibre extension forms part of the current tender scope or is planned under a separate project. Please also clarify the responsibility for existing connectivity integration and the demarcation between the bidder, ICT Authority and the incumbent connectivity provider.	
22	**Three-Year Support and Maintenance Requirements**	**RFP Reference:** Section VII, Equipment Support Requirements and Section VIII, GCC Clause 29.4. **Affected Source Documents:** • Banga VTC BOM.pdf, page 2, Services section — annual quantity 1. • Uriri TVC BOM.pdf, page 2, item 6.3 — annual quantity 3. • Kenya Coast National Polytechnic BOM.pdf, page 2, item 6.3 — annual quantity 1.	Bidders must provide 3-year comprehensive OEM support and warranty (parts replacement and software updates) for active equipment per Section VII Table 1 & GCC Clause 29.4. Passive infrastructure defect liability coverage is 52 weeks post-handover. The BOM error has been corrected.

		Observation: The BOMs describe support and maintenance of passive and active equipment for three years but assign different annual quantities. The RFP separately requires three-year OEM support and contractual warranty obligations. **Clarification Requested:** Kindly confirm the required service duration, the correct pricing units and whether the BOM's support and maintenance items are additional to the stipulated OEM warranty. Please define the coverage for preventive maintenance, corrective maintenance, software updates, spare parts and on-site support.	
23	**Possible Duplication of Installation and Passive Material Costs**	**RFP Reference:** Section VII, page 158, Wireless AP Installation with Accessories. **Affected Source Documents:** County BOMs containing separate AP installation, copper cabling, trunking, accessories and termination items. **Observation:** The RFP describes AP installation as inclusive of trunking and LAN cabling, whereas the site BOMs also contain separate supply and installation line items for these materials and activities.	Bidders shall price passive materials (cables, trunking, faceplates) under their respective supply line items. The BOM duplication has been corrected

		Clarification Requested: Kindly confirm whether cabling, trunking and other installation accessories should be priced within the AP installation rate or separately under the corresponding BOM line items, to avoid duplication or underpricing.	
24	**Training Quantities and Scope**	**RFP Reference:** PDS ITP 16.2(a), page 52. **Affected Source Documents:** Banga VTC, Uriri TVC and Kenya Coast National Polytechnic BOMs, Services section. **Observation:** The BOMs include professional training for three TVET/ICTA personnel per training item, while the RFP requires a training sub-plan without consistently specifying the aggregate number of trainees and training duration at each institution. **Clarification Requested:** Kindly confirm whether three personnel should be trained at every institution or whether training should be conducted at regional or central level. Please specify the duration, required curriculum, certification and deliverables.	In accordance with Section VII Clause 2.4 and PDS ITP 16.2(a), bidders shall submit a Training Sub-Plan covering technical training for IT staff (minimum 3 personnel per institution) on Wi-Fi/switch administration (e.g. HCIA-Datacom level).
25	**SITE DOCUMENTATION AND CONTRACTUAL REQUIREMENTS**	**15. Incomplete and Inconsistent Site Documentation**	The repository Upload folder has been updated with all number of institutions designs and BOM

		RFP Reference: Section VII, Implementation Schedule and Site Tables, pages 194–200. **Affected Source Documents:** County BOM and Design archive, including: • Meru County: 12-ITHAMARE VTC Design.pdf — one-page blank document. • Laikipia County — 1 BOM PDF and 6 design PDFs. • Migori County — 1 BOM PDF and 6 design PDFs. • Meru County — 11 BOM PDFs and 17 design PDFs. • Embu County — 8 BOM PDFs and 21 design PDFs. **Observation:** The supplied documentation contains differing numbers of BOM and design documents, including combined designs and incomplete files. The number of PDFs does not provide a definitive one-to-one mapping of the 600 institutions. **Clarification Requested:** Kindly provide a consolidated master register showing all 600 institutions, their lot allocations, approved design references and corresponding BOMs. Kindly also provide the missing or incomplete documentation and confirm the document	

		revision to be adopted for proposal preparation	
26	**16. Incomplete Implementation Schedule and Acceptance Criteria**	**RFP Reference:** Section VII, pages 190 and 194–200. **Observation:** The RFP provides an eight-month delivery period for each lot. However, the implementation and inventory tables contain uncompleted template fields, while the acceptance-testing provisions state that the list of acceptance tests will be provided during equipment commissioning. **Clarification Requested:** Kindly provide the finalized implementation schedule, site-level completion milestones, equipment inventory tables and objective acceptance-test criteria, including wireless performance, fibre testing, structured cabling certification, network functionality and operational acceptance.	The delivery period is 8 months (32 weeks) per lot (Section III Sub-factor 4(a) & PDS ITP 1.1). Operational acceptance testing follows Section VII outline.
27	**17. Quantity Variation and Treatment of Revised BOMs**	**RFP Reference:** PDS ITP 44, page 60. **Observation:** The PDS permits quantity variations of up to 15% but identifies the applicable items as N/A. In view of the differences identified between the site BOMs	Per PDS ITP 44.1, the Purchaser reserves the right to increase or decrease number of sites by up to 15% at contract award or during implementation via formal Change Order procedures pursuant to GCC Clause 39. Quantities are not adjustable at contracting stage. Where new sites are added a detailed

		and technical drawings, the extent to which quantities can be adjusted remains unclear. **Clarification Requested:** Kindly confirm whether the 15% variation provision applies to all equipment items, individual sites or overall lot quantities. Please clarify how additional or corrected equipment requirements identified during implementation will be measured, approved and compensated.	design and BOM will be provided for the additional scope upto a maximum of 15%.
28	**Incomplete Special Conditions of Contract**	**RFP Reference:** Section IX, pages 298 and 309. **Observation:** Certain contractual provisions contain uncompleted fields, including the identification of the Purchaser's Project Manager and the monetary limits, insured parties and period applicable to third-party liability insurance. **Clarification Requested:** Kindly provide the completed Special Conditions of Contract to enable bidders to accurately evaluate contractual risks and include the appropriate insurance and implementation costs.	The Special Conditions of Contract (Section IX) outlines Third-Party Liability Insurance (GCC Clause 36.1). Contract commencement is within 30 days of Effective Date (SCC GCC 8.1).

29	**REQUEST FOR HARMONIZED TENDER DOCUMENTATION**	In view of the foregoing observations, we request the ICT Authority to: 1. Confirm the order of precedence between the RFP technical specifications, institution-specific Bills of Materials and design drawings. 2. Provide revised or harmonized BOMs and designs where discrepancies have been identified. 3. Confirm whether bidders should strictly adhere to the quantities provided in the BOMs or make adjustments to ensure compliance with the RFP technical specifications and approved designs. 4. Provide a consolidated, uniquely identified institution register showing the respective lot allocation and approved site documentation. 5. Issue the responses through the official tender clarification process, together with any necessary addenda.	Specific Responses provided on each specific case above.
30		We seek your clarifications on the actual towns per lot. For example the **Coast Region (6 counties):** Mombasa, Kwale, Kilifi, Tana River, Lamu, Taita-Taveta. If you add the number of institutions in coast province is more than the no. of institutions provided in	Institutions per lot are grouped by geographic counties as defined in Section II PDS ITP 1.1 The repository Upload folder has been updated with all number of institutions designs and BOM

		the BOM from the same. Another example is in **North eastern where there are (3 counties) Garissa , Wajir & Mandera ,** and the no. of institutions provided in the BOM are way less than indicated in the document. We seek your guidance	
31		**Fibre Infrastructure and Civil Works Scope :** On Pages 164 – 172, The tender includes substantial requirements relating to underground and aerial fibre deployment, ducting, pole infrastructure, manholes, reinstatement, and civil works. *Clarification Required:* • Estimated fibre distances per institution. • Sites requiring aerial fibre deployment. • Sites requiring underground fibre deployment. • Availability of existing ducts, poles and pathways that may be reused. • Responsibility for approvals, wayleaves and reinstatement works.	1. Fiber distances and routing (aerial ADSS vs underground HDPE) are specified in BOMs. 2. Bidders shall utilize existing campus pathways where available and applicable. 3. Wayleave application will be responsibility of the contractor (GCC Clause 10.4.)
32		2. **Operational Acceptance Criteria :** On Pages 189 – 190, The tender indicates that the list of acceptance tests will be provided during commissioning. *Kindly provide:* • Wireless coverage requirements.	Inspection and Acceptance will follow specifications as Per Section VII Table 1

		• Minimum signal strength thresholds. • Throughput requirements. • User concurrency requirements. • Criteria for successful operational acceptance.	
33		3. **WLAN Controller Architecture and Licensing :**According to Pages 156 -157 and 178-180,The specification permits physical, virtual, cloud-managed, or distributed WLAN management architectures. *Clarification Required:* • Whether cloud-managed solutions are fully acceptable. • Whether recurring subscription licences are acceptable. • The minimum licence duration expected. • Whether all licence costs should cover the full warranty period.	Cloud-managed or virtual WLC architectures are acceptable provided they meet Section VII Table 1 Item 6 requirements. All licenses must be perpetual and without recurring subscription fees.
34		4. **Application of Payment Milestones :** On Pages 299- 300, The tender provides payment milestones for advance payment, equipment delivery, installation, training and retention. *Clarification Required:* • Whether the milestones will be assessed per institution, cluster or lot.	Payment terms per Section IX SCC GCC 12.1: Payments are processed for all certified institution per LOT. All institutions within a LOT must have complete milestone requirements met before payment. Inspection and Acceptance will trigger Milestone Payment.

		• Whether completed institutions may be certified and paid before completion of the entire lot. • The acceptance requirements that trigger each payment milestone.	
35		5. **Training Scope and Quantities :**On Pages 148 and 299, The tender requires provision of technical training and capacity building. *Clarification Required:* • Number of trainees per institution. • Categories of trainees expected. • Training duration. • Whether certification is required. • Whether training should be institution-based or centrally delivered	Training shall cover at least 3 technical staff per institution covering all specified requirement as outlined in Section VII Clause 2.4.

36		6. **Gartner Magic Quadrant Requirement : On Pages 54-55 and 151-157,** The tender requires the proposed OEM to have been recognized as a Leader or Challenger within the Gartner Magic Quadrant for Enterprise Wired and Wireless LAN Infrastructure. *Clarification Required:* • Is there a Specific Gartner publication and edition will be considered. • Whether equivalent industry analyst reports are acceptable. • The form of evidence expected from bidders.	Per Section VII Table 1 (Items 1–6), proposed OEMs MUST be rated as Leader or Challenger at least once in Gartner Magic Quadrant for Enterprise Wired and Wireless LAN Infrastructure (or equivalent top-tier analyst report) in the last 3 years. Official report excerpts must be attached.
37		**Extension:** - We kindly request your esteemed organization to extend the submission deadline for the KE-ICTA-570325-NC RFP by an additional two (2) weeks, to allow sufficient time to prepare and submit the technical proposal.	The proposal submission deadline is fixed as 6th November 2026 at 10:00 AM EAT as specified in Section II (PDS ITP 23.1). Any extension if considered will be formally published via an official Addendum.
38		**Payment transfer Method:** The payment transfer method is not clearly specified in GCC Clause 12. Kindly clarify whether payment will be made through a Letter of Credit or another payment method.	As specified in Specific Procurement Notice Item 1 and Section II PDS ITP 2.1, payments shall be processed using the World Bank Direct Payment disbursement method.

39		We seek your clarifications on the actual towns per lot. For example the **Coast Region (6 counties):** Mombasa, Kwale, Kilifi, Tana River, Lamu, Taita-Taveta. If you add the number of institutions in coast province is more than the no. of institutions provided in the BOM from the same. Another example is in **North eastern where there are (3 counties) Garissa , Wajir & Mandera ,** and the no. of institutions provided in the BOM are way less than indicated in the document. We seek your guidance	This error has been corrected. The repository Upload folder has been updated with all number of institutions designs and BOM per LOT
40		1. Institution counts. The number of institutions per lot stated in the RFP does not match the BOM files in the site survey data (Lot 1 example: 97 stated, 116 supplied). Please confirm the final count and site list for each lot, which figure is the basis for pricing, and whether the RFP lot totals will be amended by addendum.	This error has been corrected. The repository Upload folder has been updated with all number of institutions designs and BOM per LOT
41		2. Designs without BOMs. In several counties across the survey data, institutions have a design drawing but no BOM (Lot 1 example: Kidaya Ngerenyi VTC and Taita Taveta National Polytechnic in Taita-Taveta). Please confirm whether these are in scope for their lots and issue the missing BOMs or designs.	This error has been corrected. The repository Upload folder has been updated with all number of institutions designs and BOM.
43		Internet connectivity (item 6.2). The RFP gives no detail beyond the one-line BOM description. Please clarify: - Is the Contractor expected to act as the ISP, or only to supply and install the equipment and procure the service from a licensed	Per PDS ITP 17.2, bidders are NOT required to provide commercial ISP internet subscriptions. Scope is restricted to campus Wi-Fi WLAN infrastructure roll out.

		provider? In whose name is the service account held, and who obtains any licences or permits? - What is the scope: is the 6TB per institution per month, what is the treatment above 6TB, must the technology be LEO, and is it the primary link or a backup alongside any fibre? Does item 6.2 include the terminal and installation? - When does the 3-year term start, and how does it align with the 36-month warranty? - What are the service levels (availability, throughput, latency), fault response times and any penalties? - What qualifies as "internet connectivity contracts" under the general-experience requirement in Section III, 1.4.1?	The scope is only the passive and active elements to extend connectivity across campus.
44		Blank template fields. The post-warranty services period, recurrent cost items, spare-parts period, Project Manager name, insurance amount, and the pre-proposal date and time in the Project Data Sheet (ITP 7.4) are unfilled. The cash-flow requirement in Section III, 1.3.3 has no figure in the narrative. Please complete these by addendum	The Special Conditions of Contract (Section IX) outlines Third-Party Liability Insurance (GCC Clause 36.1). Contract commencement is within 30 days of Effective Date (SCC GCC 8.1).
45		Price adjustment. Prices are fixed (ITP 17.9, GCC 11.2), yet items 6.2 and 6.3 run for 3 years. Please confirm whether any adjustment will apply to these multi-year items.	Prices shall be FIXED during contract performance in accordance with ITP 17.9, PDS ITP 17.9, and GCC Clause 11.2. No price adjustments apply.
46		Key personnel. The two sets of qualification requirements conflict for the Power Specialist, Optic Fibre Specialists, Structured Cabling Installers, Network Designer and	Key personnel requirements are set out in Section II PDS Sub-criterion 2 (pages 57 to 58) and Section VII Clause 2.7.

		Network Engineer. Please confirm which set is binding	
47		Please confirm whether the "Large Enterprise Router" (item 2.7) applies at every site in every lot, whether items 1.81 and 1.91 are separate items	Bidders shall adhere to the equipment specifications and quantities set out in Section VII Table 1 and the respective site BOMs.
48		The RFP states that Lot 1 (Coast) comprises 97 institutions and Lot 8 (Eastern) comprises 98 institutions. However, the Bill of Materials (BOM) files provided in the site survey data ("Campus WIFI SURVEY UPLOADS"), organized by county with one BOM file per institution, total 116 institutions for the six Coast counties and 86 institutions for the eight Eastern counties. We would be grateful if you could confirm the official, final institution count and site list for Lot 1 and Lot 8 — specifically, whether the RFP-stated totals (97 and 98) or the site survey data (116 and 86) should be used as the basis for pricing the Bill of Quantities and Price Schedules, and whether the RFP's stated lot totals will be formally amended if the site survey data is authoritative.	This error has been corrected. The repository Upload folder has been updated with all number of institutions designs and BOM.
49		The RFP contains two differently-worded statements of the minimum qualification requirements for Key Project Implementation Professionals: one set out in the Project Data Sheet (PDS) evaluation criteria (first occurrence), and a second set out later in the same PDS evaluation criteria and repeated	Key personnel requirements are set out in Section II PDS Sub-criterion 2 (pages 57 to 58) and Section VII Clause 2.7.

		verbatim in Section VII, Clause 2.7 (Requirements of the Supplier's Technical Team). These differ materially for several roles — most notably the Power Specialist (Diploma in power-related training plus National Power Regulatory Authority registration, versus a Degree in Electrical & Electronics Engineering with no registration requirement), the Optic Fibre Specialists, and the Structured Cabling Installers (certificate-level qualification with no stated minimum industry experience, versus a Diploma plus 5 years' industry track record).	
50		Institution counts. The number of institutions per lot stated in the RFP does not match the BOM files in the site survey data (Lot 1 example: 97 stated, 116 supplied). Please confirm the final count and site list for each lot, which figure is the basis for pricing, and whether the RFP lot totals will be amended by addendum.	The repository Upload folder has been updated with all number of institutions designs and BOM per LOT
51		Designs without BOMs. In several counties across the survey data, institutions have a design drawing but no BOM (Lot 1 example: Kidaya Ngerenyi VTC and Taita Taveta National Polytechnic in Taita-Taveta). Please confirm whether these are in scope for their lots and issue the missing BOMs or designs	The repository Upload folder has been updated with all number of institutions designs and BOM All BOMs are now available on the repository folder
53		Internet connectivity (item 6.2). The RFP gives no detail beyond the one-line BOM description. Please clarify: - Is the Contractor expected to act as the ISP,	Per PDS ITP 17.2, bidders are NOT required to provide commercial ISP internet subscriptions. Scope is restricted to campus Wi-Fi WLAN

		or only to supply and install the equipment and procure the service from a licensed provider? In whose name is the service account held, and who obtains any licences or permits? - What is the scope: is the 6TB per institution per month, what is the treatment above 6TB, must the technology be LEO, and is it the primary link or a backup alongside any fibre? Does item 6.2 include the terminal and installation? - When does the 3-year term start, and how does it align with the 36-month warranty? - What are the service levels (availability, throughput, latency), fault response times and any penalties? - What qualifies as "internet connectivity contracts" under the general-experience requirement in Section III, 1.4.1	infrastructure roll out. The scope is only the passive and active elements to extend connectivity across campus.
54		Blank template fields. The post-warranty services period, recurrent cost items, spare-parts period, Project Manager name, insurance amount, and the pre-proposal date and time in the Project Data Sheet (ITP 7.4) are unfilled. The cash-flow requirement in Section III, 1.3.3 has no figure in the narrative. Please complete these by addendum	The Special Conditions of Contract (Section IX) outlines Third-Party Liability Insurance (GCC Clause 36.1). Contract commencement is within 30 days of Effective Date (SCC GCC 8.1).
55		Price adjustment. Prices are fixed (ITP 17.9, GCC 11.2), yet items 6.2 and 6.3 run for 3 years. Please confirm whether any adjustment will apply to these multi-year items	Prices shall be FIXED during contract performance in accordance with ITP 17.9, PDS ITP 17.9, and GCC Clause 11.2. No price adjustments apply.

56		Key personnel. The two sets of qualification requirements conflict for the Power Specialist, Optic Fibre Specialists, Structured Cabling Installers, Network Designer and Network Engineer. Please confirm which set is binding	Key personnel requirements are set out in Section II PDS Sub-criterion 2 (pages 57 to 58) and Section VII Clause 2.7.
57		Please confirm whether the "Large Enterprise Router" (item 2.7) applies at every site in every lot, whether items 1.81 and 1.91 are separate items	Bidders shall adhere to the equipment specifications and quantities set out in Section VII Table 1 and the respective site BOMs.

This Clarification No. 2 forms part of the issued RFB document. All other terms and conditions of the issued RFB remain unchanged.

Jessy K. Maruti
Chief Executive Officer
ICT AUTHORITY